health & fitness expo



SPONSORSHIP & EXHIBITOR OPPORTUNITIES



APRIL 21 & 22 **2018**

CALGARY STAMPEDE

CALGARY'S HEALTH & FITNESS EXHIBITION

This show will introduce the curious to a wide range of fitness activities for young and old, educate the seasoned fitness buff about new tools and developments, and celebrate the positive outcomes of keeping active!

YYCfitexpo.ca

CONNECT WITH THE MARKET

YYCfit is where Calgary's fitnessminded come to **play**, **come to learn**, **come to experience**. If you are looking to connect with this market, this is the show for you. From families looking to stay active, to individuals looking to meet personal health and fitness goals, to those wanting to get a photo with their fave celebrity athlete, YYCfit will appeal to a wide range of Calgarians.

WHY PARTICIPATE?

During the YYCfit Focus Group, 100% of participants stated that they attend consumer shows intending to **spend money**. YYCfit will attract a **wide cross-section** of attendees with an interest in health and fitness, young and old. This high energy show will include several **fun and interactive elements** to generate enthusiasm and leave consumers eager to try **new products and services**. Several sponsorship options are available in order to give **ongoing exposure to sponsors**, leading up to and at YYCfit.

TOP 10 REASONS TO EXHIBIT

- 1. Demonstrate **new products**
- 2. Meet buyers face-to-face
- 3. Access to a pre-filtered audience
- 4. Appeal to **unique customer interests**
- 5. Interact with buyers **not usually accessible** to sales personnel
- 6. Uncover **unknown buying** influences
- 7. Encourage **buyer comparisons** to other suppliers
- 8. Opportunity to **showcase technical support** personnel
- 9. Shorten buying process
- 10. Make immediate sales

Source

Donald J. Walter, International Association for Exhibition Management

BOOTH DIMENSIONS & PRICING

Pricing Standard rate \$800 Non-profit rate \$550

Pricing includes

- 10' X 10' booth space
- Eight foot draped table
- Two chairs
- Four exhibitor passes and name badges
- 20 complimentary expo tickets for distribution to clients
- 24 hour security
- Listing in show guide
- · Listing on YYCfit website
- Recognition on YYCfit social media

Additional exhibitor passes and name badges can be purchased at a cost of **\$25** each.



SPONSORSHIP ENTITLEMENTS	Gold Sponsor \$7500	Silver Sponsor \$5,000	Bronze Sponsor \$3,000
Product exclusivity among gold sponsors	Ŷ		
10' x 20' corner booth space	The second se		
10' x 20' booth space		Ŷ	
10' x 10' booth space			Ŷ
Ability to prepare one promotional blog post for the YYCfit website	Ŷ		
Recognition on YYCfit website	Gold level banner ad on home page and sponsor profile	Silver level banner ad on home page and sponsor profile	Recognition on the sponsor page
Customized recognition on YYCfit social media sites	10		5
Recognition in YYCfit print advertising	Large logo	Small logo	Company name
Mentions during tv and radio advertisements	Ŷ	CAN IN	and the second
Recognition on YYCfit letterhead	Large logo	Small logo	Company name
Company mentions in YYCfit press releases	All	4	2
Recognition on YYCfit signage (scalable according to sponsor level)	Ŷ	Ŷ	Y
Complimentary show passes	75	50	40
Shout out from the seminar stage	6 mentions	4 mentions	2 mentions
Acknowledgement on competition and demo stage	6 mentions	4 mentions	2 mentions
Show announcements	6 mentions	4 mentions	2 mentions
Opportunity to include samples in attendees swag bags	Ŷ	Ŷ	Ŷ
Opportunity to supply door prizes	Y	Ŷ	• • • • •
First right of refusal for same sponsorship for YYCfit 2019	Ŷ	Ŷ	Ŷ

ADDITIONAL SPONSORSHIP OPPORTUNITIES

Demo & Competition Stage Sponsor \$8000

In addition to receiving all the silver level sponsor entitlements, stage naming rights will also apply, which translates to **high profile stage signage** and **frequent PA announcements** throughout the day as new demos are announced. First right of refusal will also be given for YYCfit 2019.

Seminar Stage Sponsor \$8000

In addition to receiving all the silver level sponsor entitlements, stage naming rights will also apply, which translates to **high profile stage signage** and **frequent PA announcements** throughout the day as new seminars are announced. First right of refusal will also be given for YYCfit 2019.

Special Guest Sponsor \$8000

In addition to receiving all the silver level sponsor entitlements, sponsor will be recognized on **signage at special guest event**, and will serve as **co-host** to the **special guest**.

To customize a sponsorship that will best meet your objectives, please contact **sales@yycfitexpo.ca**

EXHIBITOR APPLICATION FORM

Company			
Contact name			
Address			
City	Province	Postal code	
Phone/cell number			
Email			
Website			
Facebook (optional)	Twitter (optional)	Instagram (optional)	

BOOTH RENTAL

Booth location selection will take place in **early 2018**, and booths will be assigned on a first-come, first-served basis. Please select the appropriate booth option.

Four exhibitor passes and name badges are included with your booth.

Standard rate \$800					
Non-profit rate \$550					
Additional passes and name badges	s \$25 x =				
	Subtotal = _	Klik Entertainment Group. Mailing addr			
SPONSORSHIP				s 548 Citadel M	
Bronze \$3000			Bay Nw, Cal	gary, AB T3G 4`	19
Silver \$5000					
Gold \$7500					
Stage \$8000					
Other					
	Subtotal = _				
	Total = _				
PAYMENT					
Payment method	Cheque 🗌	Credit card			
Card type	Visa 🗌	MasterCard		Amex 🗌	
Credit card number			Expiry	(cvs
Cardholder name	Signature				